

Win-Win Negotiations Skills Self-Test

If you answer NO to 1 or more of these questions, The Training AdvantEdge has a workshop for you.		YES	NO
1.	Are you comfortable negotiating for the things you want in life?		
2.	Do you sometimes feel like you give in too easily?		
3.	Do you sometimes lose your cool when you are negotiating?		
4.	Do you always take time to prepare yourself and to figure out your "walking away point" before you negotiate the important things in life?		
5.	Do you consider yourself assertive, rather than passive or aggressive?		